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Professional Expertise

Paul played a key role in establishing the Columbus office of Cushman and Wakefield in December of 2005. He provides leadership for all Columbus service lines as well as the firm's Asset Services and Project & Development Services groups. His priorities include new business development, operational excellence, community/civic leadership, and recruitment of top brokerage and property management talent. Paul spearheads new business pursuits across real estate disciplines and is charged with the development of all associates. He previously served as Senior Vice President of Columbus' Asset Services Division. During that time Paul provided support for the Director of Management Services as well as managing an office and industrial portfolio consisting of nearly 3.5 million square feet, representing nine different owners and 23 buildings.

Prior to joining Cushman, Paul managed two prominent Columbus CBD office towers totaling 2.2 million square feet as a General Manager with Jones Lang LaSalle. His office and industrial management experience is complimented by a seven year stint managing regional shopping malls as General Manager for the former Jacobs Group.

Clients Served

AMB, Clarion, Equus Capital Partners, Ltd., Time Equities, GE Real Estate, Nationwide Insurance, Prudential, State of Ohio, TA Associates, Genworth Financial, Bank of America, Equity Office Properties, GLP, Chambers Street

Professional Affiliations

- Columbus Realtors
- Building Owners & Managers Association (BOMA)

Professional Recognition

- Certified Shopping Center Manager (CSM)
- Winner of the Group Potential Award for Excellence in Overall Property Performance
- ICSC National Maxi Award Finalist

- International Council of Shopping Centers (ICSC)
- Certified Commercial Investment Member (CCIM, Candidate)
- 2008 Four Cornerstones Award Winner
- Winner of the Richard E. Jacobs Group Operational Best Award
- Positioned Cushman and Wakefield as the largest third party property management firm in Central Ohio

Community Leadership

- NAMI Franklin County Board Member Former
- Friends of the Homeless Volunteer
- Adjunct Professor The Ohio State University, Fisher College of Business

Education

- University of Toledo, Bachelor's Degree in Business Administration
- Capital University, Master's Degree in Business Administration